

Velogic demonstrates resilience in a context of reduced consumption in its main markets



STATEMENT OF PROFIT OR LOSS

| | | | | | THE GROUP | |
|--|-----|---|---|---|---|---|
| MUR'000 | | Unaudited 3 months ended 31 December 2023 | Unaudited 3 months ended 31 December 2022 | Unaudited 6 months ended 31 December 2023 | Unaudited 6 months ended 31 December 2022 | Audited year ended 30 June 2023 |
| Revenue from sale of services | | 848,244 | 860,656 | 1,694,511 | 1,799,055 | 3,377,606 |
| Gross profit | | 350,299 | 319,097 | 690,593 | 644,857 | 1,267,262 |
| Share of (loss)/ profit of associate | | (3,469) | (587) | (5,643) | 88 | (183) |
| Earnings before interest, tax, depreciation and amortisation | | 149,979 | 149,128 | 296,450 | 280,224 | 513,884 |
| Depreciation and amortisation | | (44,313) | (41,474) | (89,275) | (82,792) | (171,891) |
| Finance costs | | (12,003) | (10,425) | (25,258) | (21,161) | (44,483) |
| Profit before taxation and exceptional item | | 93,663 | 97,229 | 181,917 | 176,271 | 297,510 |
| Gain on business combination | | - | 38,168 | - | 38,168 | 52,973 |
| Profit before taxation | | 93,663 | 135,397 | 181,917 | 214,439 | 350,483 |
| Taxation | | (19,559) | (20,142) | (39,080) | (36,397) | (75,114) |
| PROFIT FOR THE PERIOD/YEAR | | 74,104 | 115,255 | 142,837 | 178,042 | 275,369 |
| Attributable to: | | | | | | |
| Owners of the parent | | 69,469 | 112,944 | 134,466 | 172,804 | 264,935 |
| Non-controlling interests | | 4,635 | 2,311 | 8,371 | 5,238 | 10,434 |
| | | 74,104 | 115,255 | 142,837 | 178,042 | 275,369 |
| Earnings per share (EPS) | MUR | 0.74 | 1.21 | 1.44 | 1.85 | 2.83 |
| Number of ordinary shares used in calculation | | 93,515,565 | 93,515,565 | 93,515,565 | 93,515,565 | 93,515,565 |
| Interim dividend per ordinary share | MUR | - | - | 0.55 | 0.40 | 0.40 |
| Final dividend per ordinary share | MUR | - | - | - | - | 0.80 |
| Net asset value per share (NAVPS) | MUR | - | - | 19.20 | 18.71 | 18.88 |

Comments on Results

Group Performance for the Quarter Ended 31 December 2023

Velogic reported a 1.4% decrease in revenue to MUR 848.2 m (Q2 FY23: MUR 860.7 m). The profit after tax stood at MUR 74.1 m (Q2 FY23: MUR 77.1 m excluding the one-off gain arising from the acquisition of a business in Kenya). Lower revenue was mainly due to the drop-in freight rates and a decrease in volumes as a result of lower consumption in export markets. This was mitigated by upsides from the haulage businesses in Mauritius and Kenya, with the latter benefitting from the recognition of a full guarter's revenue after the acquisition in November 2022. Nonetheless, the overall profitability was impacted by several fuel price increases and the depreciation of the Shilling in Kenya.

Highlights by Geography

Mauritius

The total revenue fell slightly to MUR 469.3 m (Q2 FY23: MUR 470.8 m).

The Cross-Border Logistics activities reported a 22% decrease in revenue on the back of lower freight rates; decline in export shipments and express courier volumes. However, these downturns were partly mitigated by a rise in imports, resulting in an 8% drop in profit after tax to MUR 21.8m (Q2 FY23: MUR 23.6 m).

Landside Logistics' profitability rose by 27% to MUR 21.6 m benefiting from coal transportation which resumed in May 2023 and a higher tonnage of sugar cane transported. The container depot's result was broadly in line with last year with an increase in storage volume, offset by a fall in container modification projects. The warehousing activity maintained its progression due to higher storage.

Sugar packing posted significantly improved profitability due to the twin effects of higher prices for special sugars and the appreciation of the British Pound against the Mauritian Rupee. The Shipping activity's profitability improved due to an increase in agency work and hull cleaning services. The combined profit after tax for these activities increased significantly to MUR 10.1 m.

As a result, profit after tax outperformed last year with an increase of 32% to MUR 53.5 m (Q2 FY23: MUR 40.5 m).

Overseas

The Overseas Segment experienced the effects of exogeneous factors leading to an overall revenue decrease to MUR 378.9 m (Q2 FY23: MUR 389.8 m).

In Kenya, the profit after tax dropped by MUR 9 m, mainly due to difficulties in passing the full amount of the fuel price increases to customers and the depreciation of the Kenyan Shilling (KSH) against the Mauritian Rupee.

Despite an upswing in air and sea freight volumes in India, the profitability was lower as gross profit per unit fell below last year in a competitive market.

Our share of associate's result in France was affected by lower volumes imported due to a slowdown in consumption.

The profitability of our cross-border logistics in Madagascar and Reunion were in line compared to last year. Consequently, profit after tax decreased to MUR 20.6 m (Q2 FY23: MUR 36.6 m).

STATEMENT OF OTHER COMPREHENSIVE INCOME

THE GROUP

| MUR'000 | Unaudited 3 months ended 31 December 2023 | Unaudited 3 months ended 31 December 2022 | Unaudited 6 months ended 31 December 2023 | Unaudited 6 months ended 31 December 2022 | Audited year ended 30 June 2023 |
|---|---|---|---|---|---|
| Profit for the period/year | 74,104 | 115,255 | 142,837 | 178,042 | 275,369 |
| Other comprehensive loss for the period/ year, net of tax | (24,368) | (27,029) | (54,845) | (30,580) | (31,297) |
| Total comprehensive income for the period/year | 49,736 | 88,226 | 87,992 | 147,462 | 244,072 |
| Attributable to: Owners of the parent | 45,516 | 86,166 | 80,711 | 142.626 | 233,837 |
| Non-controlling interests | 4.220 | 2.060 | 7.281 | 4.836 | 10,235 |
| | 49,736 | 88,226 | 87,992 | 147,462 | 244,072 |

STATEMENT OF FINANCIAL POSITION

| | THE GROUP | | |
|---|-------------|-------------|-----------|
| MUR'000 | | | |
| | Unaudited | Unaudited | Audited |
| | 31 December | 31 December | 30 June |
| | 2023 | 2022 | 2023 |
| ASSETS | | | |
| Non-current assets | | | |
| Non-current assets | 1,661,136 | 1,669,564 | 1,686,869 |
| Right-of-use assets | 252,103 | 221,686 | 253,941 |
| | 1,913,239 | 1,891,250 | 1,940,810 |
| Current assets | | | |
| Trade and other receivables | 1,128,203 | 1,038,717 | 920,321 |
| Other current assets | 142,145 | 156,430 | 132,264 |
| Cash and cash equivalents | 287,130 | 423,577 | 489,068 |
| | 1,557,478 | 1,618,724 | 1,541,653 |
| Total assets | 3,470,717 | 3,509,974 | 3,482,463 |
| | | | |
| EQUITY AND LIABILITIES | | | |
| Capital and reserves | | | |
| Equity attributable to equity holders of the parent | 1,795,112 | 1,749,435 | 1,765,834 |
| Non-controlling interests | 44,580 | 46,173 | 45,806 |
| Total equity | 1,839,692 | 1,795,608 | 1,811,640 |
| Non-current liabilities | | | |
| Borrowings | 308,062 | 367,151 | 283,647 |
| Lease liabilities | 228,368 | 172,758 | 216,846 |
| Other non-current liabilities | 140,751 | 137,940 | 136,171 |
| | 677,181 | 677,849 | 636,664 |
| Current liabilities | | | |
| Trade and other payables | 726,761 | 832,285 | 761,491 |
| Borrowings | 162,907 | 118,123 | 118,434 |
| Lease liabilities | 53,244 | 70,558 | 65,162 |
| Other current liabilities | 10,932 | 15,551 | 13,869 |
| Dividend payable | - | - | 75,203 |
| | 953,844 | 1,036,517 | 1,034,159 |
| Total liabilities | 1,631,025 | 1,714,366 | 1,670,823 |
| Total equity and liabilities | 3,470,717 | 3,509,974 | 3,482,463 |

Results for the 6 months to December 2023

For the 6 months to December 2023, Group revenues reached MUR 1.69 bn (Dec-22: MUR 1.80 bn) and the profit after tax increased by 2% to MUR 142.8 m (Dec-22: MUR 139.9 m, excluding one- off gain on acquisition).

Outlook

Amidst prevailing challenges in some of its markets the Group's operational profitability for the financial year is expected to be in line with last year.

By order of the Board 30 January 2024

REVENUE BY GEOGRAPHY (%)

PAT BY GEOGRAPHY (%)

1%

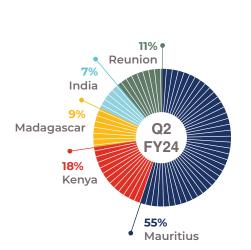
Singapore

Reunion

21%

Madagascar

6%



11%

Q2

FY23

55%

Mauritius

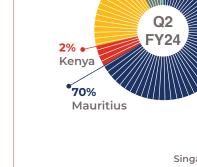
Reunion

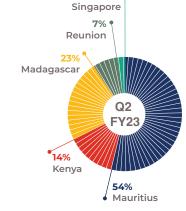
6% India

14% Madagascar

14%

Kenya





2%

*India generated losses for both periods

SECTOR ANALYSIS

Sub-total Mauritiu

| | | | | THE GROUP | |
|-------------------------------|---|---|---|---|---|
| MUR'000 | Unaudited 3 months ended 31 December 2023 | Unaudited 3 months ended 31 December 2022 | Unaudited 6 months ended 31 December 2023 | Unaudited 6 months ended 31 December 2022 | Audited year ended 30 June 2023 |
| REVENUE | | | | | |
| Mauritius | | | | | |
| Cross-border logistics | 210,385 | 270,130 | 395,935 | 550,862 | 963,886 |
| Landside logistics | 217,382 | 170,083 | 423,590 | 365,625 | 597,322 |
| Packing & shipping | 41,559 | 30,620 | 83,223 | 71,090 | 144,220 |
| Sub-total Mauritius | 469,326 | 470,833 | 902,748 | 987,577 | 1,705,428 |
| Overseas | | | | | |
| Cross-border logistics | 252,896 | 301,008 | 533,365 | 656,470 | 1,241,247 |
| Landside logistics | 126,022 | 88,815 | 258,398 | 155,008 | 430,931 |
| Packing & shipping | - | - | - | , | - |
| Sub-total Overseas | 378,918 | 389,823 | 791,763 | 811,478 | 1,672,178 |
| Revenue from sale of services | 848,244 | 860,656 | 1,694,511 | 1,799,055 | 3,377,606 |
| PROFIT FOR THE PERIOD/YEAR | | | | | |
| Mauritius | | | | | |
| Cross-border logistics | 21,815 | 23,647 | 32,240 | 36,931 | 58,509 |
| Landside logistics | 21,600 | 16,998 | 50,144 | 45,805 | 34,967 |
| Packing & shipping | 10,070 | (145) | 16,005 | 3,767 | 10,636 |

STATEMENT OF CASH FLOWS

| | | THE GROUP | | |
|---|---|---|---|--|
| MUR'000 | Unaudited 6 months ended 31 December 2023 | Unaudited 6 months ended 31 December 2022 | Audited year ended 30 June 2023 | |
| Net cash (used in)/ generated from operating activities | (29,070) | 175,395 | 394,416 | |
| Net cash used in investing activities | (59,501) | 5,473 | (22,562) | |
| Net cash used in financing activities | (167,712) | (180,934) | (320,045) | |
| Net (decrease)/ increase in cash and cash equivalents | (256,283) | (66) | 51,809 | |
| Cash and cash equivalents - opening | 466,063 | 408,587 | 408,587 | |
| Effects of exchange rate on cash and cash equivalents | (12,141) | (9,033) | 5,667 | |
| Cash and cash equivalents - closing | 197,639 | 399,488 | 466,063 | |

STATEMENT OF CHANGES IN EQUITY

| | | | | THE GROUP | | | |
|--|------------------|-------------------|----------------------|---|-------------------|-----------------------|--|
| MUR'000 | Share capital | Other reserves | Retained earnings | Attributable to owners of the parent | Non- interests | Total | |
| At 1 July 2022 | 1,019,294 | 232,630 | 392,291 | 1,644,215 | 44,651 | 1,688,866 | |
| Profit for the period Other comprehensive loss for the period | - | - (30,178) | 172,804 - | 172,804 (30,178) | 5,238 (402) | 178,042 (30,580) | |
| Total comprehensive (loss)/income for the period | - | (30,178) | 172,804 | 142,626 | 4,836 | 147,462 | |
| Dividends At 31 December 2022 | 1,019,294 | 202,452 | (37,406) 527,689 | (37,406) 1,749,435 | (3,314) 46,173 | (40,720) 1,795,608 | |
| At 1 July 2023 | 1,019,294 | 201,532 | 545,008 | 1,765,834 | 45,806 | 1,811,640 | |
| Profit for the period | - | - | 134,466 | 134,466 | 8,371 | 142,837 | |
| Other comprehensive loss for the period | - | (53,755) | - | (53,755) | (1,090) | (54,845) | |
| Total comprehensive (loss)/income for the period | - | (53,755) | 134,466 | 80,711 | 7,281 | 87,992 | |
| Dividends | - | - | (51,433) | | (8,507) | (59,940) | |
| At 31 December 2023 | 1,019,294 | 147,777 | 628,041 | 1,795,112 | 44,580 | 1,839,692 | |

| Sub-total Mauritius | 53,485 | 40,500 | 98,389 | 86,503 | 104,112 |
|--|--------|--------|---------|---------|---------|
| | | | | | |
| Overseas | | | | | |
| Cross-border logistics | 13,815 | 21,832 | 26,360 | 32,279 | 58,923 |
| Landside logistics | 6,444 | 13,188 | 16,207 | 18,040 | 53,075 |
| Packing & shipping | 360 | 1,567 | 1,881 | 3,052 | 6,286 |
| Sub-total Overseas | 20,619 | 36,587 | 44,448 | 53,371 | 118,284 |
| PROFIT FOR THE PERIOD/YEAR* | 74,104 | 77,087 | 142,837 | 139,874 | 222,396 |
| *Excludes gain on business combination | | | | | |

The abridged financial statements of the Group are unaudited and have been prepared using the same accounting policies as the audited financial statements for the year ended 30 June 2023.

These financial statements are issued pursuant to DEM Rule 17 and the Securities Act 2005.

Copies of the statement of direct and indirect interests of Officers pursuant to rule 8(2)(m) of the Securities (Disclosure Obligations of Reporting Issuers) Rules 2007 and the financial statements are available free of charge upon request made to the Company Secretary at the registered office at Rogers House, No.5 President John Kennedy Street, Port Louis.

The Board of Directors of Velogic Holding Company Limited accepts full responsibility for the accuracy of the information contained in these financial statements.

Velogic Holding Company Limited

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