

Sailing Onwards

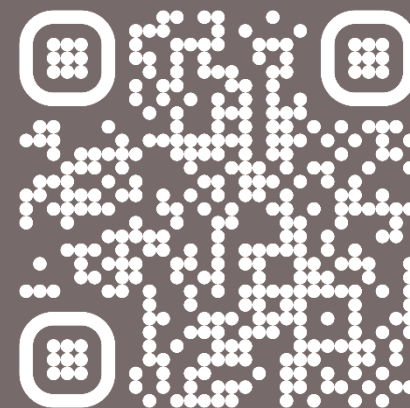
Investors' Meeting

25 SEPTEMBER 2024

FINANCIAL YEAR RESULTS ENDED 30 JUNE 2024

AGENDA

- **Business Review**
- **Financial Performance**
- **Outlook**
- **Questions & Answers**



SCAN ME
FOR THE DIGITAL VERSION
ABRIDGED AUDITED
FINANCIAL STATEMENTS

A man in a warehouse setting, wearing a white hard hat, a dark blue button-down shirt, and an orange safety vest with reflective stripes. He is smiling and looking upwards while holding a tablet computer. The background shows warehouse shelving with cardboard boxes. The image is framed by large, overlapping geometric shapes in shades of gold and brown, with a red arrow pointing towards the top right corner.

BUSINESS REVIEW

About Velogic

IN NUMBERS



60
Years
of experience in the
logistics industry



6
Territories



1,500
Professionals
driven by a strong
customer focus



40
Own Offices
Worldwide



300
Agents
Worldwide

MAIN ACTIVITIES



**Cross-Border
Logistics**



**Landside
Logistics**



**Packing &
Shipping**

OWN OFFICES

MAURITIUS: 13

Mer Rouge (3)
Plaisance (3)
Port Louis
Riche Terre (4)
Rodrigues (2)

REUNION: 3

Le Port
Sainte Marie (2)

MADAGASCAR: 9

Antananarivo (3)
Antsirabe
Toamasina
Mahajanga
Fort Dauphin
Toliara
Sambava

INDIA: 11

New Delhi
Mumbai
Nhava Sheva
Chennai
Tirupur
Tuticorin
Bangalore
Ahmedabad
Hyderabad
Kolkata
Gandhidham

KENYA: 3

Nairobi
Mombassa
Rongai

TANZANIA: 1

Dar es Salaam (1)

Challenging environment – Global Logistics companies profitability down in 2023

- High interest rates affected consumption
- Drop of garment exports to key markets. About 20% from Mauritius
- Sharp decline in freight rates due to falling demand leading to falling GP
- Increased cost of operations due to statutory wage increases particularly in Mauritius and Kenya
- Significant volatility of the Kenyan Shilling with some 20% depreciation until February, then started to recover. This led to a decline in imports and increased fuel costs
- Indirect taxes increase in Kenya to reduce budget deficits
- Ongoing war in Israel affecting sea transportation through red sea impacting reliability of supply chains and freight rates started to increase



Performance maintained in a challenging operating environment

- 2% growth in Revenue and EBITDA while Profit After Tax fell by 3%.
- Cross-Border Logistics segment impacted by reduced garment exports, low freight rates and dropping courier volumes
- Landside Logistics in Mauritius benefited from strong demand for haulage, warehousing, and container depot services.
- Overseas operations faced pressure, especially in Kenya and India, but showed growth in Reunion and Madagascar.
- Improvements in shipping and sugar packing sectors
- Salary increases affected profitability, particularly in Mauritius and Kenya



Freight volumes hit by global economic challenges

- > Decline in export volumes, especially in garments from Mauritius, India, and Madagascar
- > Express courier volumes decreased with a drop in e-commerce activity post-Covid



3,874
TOTAL AIR
(TONS)

Jun 23: 3,994

9,426
SEA FREIGHT
(TEUS)

Jun 23: 10,321

95,736
Express Courier
(No of Shipments)

Jun 23: 106,287

Increasing market share in landside logistics

- Increased long-haul trips in Kenya with full year of operations of recent acquisition. Profitability was impacted by higher operational costs and intense competition
- Gained market share in sugar transportation
- Container depot activities improved but was affected by increased wage cost
- Improved sugar packing performance in Mauritius due to favourable exchange rates and increased prices despite fall in volume

73,454

**CONTAINER TRANSPORT
(NUMBER OF TRIPS)**

June 23: 68,735

604

**SUGAR TRANSPORTATION
(K TONS)**

June 23: 449

504

**CONTAINER STORAGE
(K TEU)**

June 23: 389

5,528

**PACKING
(TONS)**

June 23: 6,365



Strategic Focus on Expansion and Resilience Amidst Market Challenges



Item	Description
1 Continued geographic expansion with regional focus	<ul style="list-style-type: none">• Acquisition of a freight forwarding company in Mauritius• Expansion into Tanzania with a new office• Disposal of remaining 30% stake in the French entity as part of risk management strategy
2 Maintaining market share and expanding client base despite macroeconomic pressures	<ul style="list-style-type: none">• Resilience in Mauritius• Positive results in Madagascar due to successful diversification into non-garment sectors• Stronger performance in Reunion with increased freight and courier volumes
3 Operational efficiency through digitalisation and cost management	<ul style="list-style-type: none">• Digitalising processes, enhancing efficiency and agility• Cost management initiatives in Kenya to adapt to higher operational costs• Rightsizing process in India to maintain competitiveness
4 Initiatives driving long-term sustainability	<ul style="list-style-type: none">• Installation of photovoltaic plant in Mauritius to cover 100% of electricity needs on the main site• Awarded the 2023 & 2024 PwC Sustainability Award and Environmental Awards 2024



FINANCIAL ANALYSIS



***PROFIT
AFTER TAX**

MUR **216** m

3%



* Comparative PAT exclude gain on business combination

Headline figures

REVENUE

MUR **3.4** bn

2%



EPS

MUR **2.10**

26%



EBITDA

MUR **526** m

2%



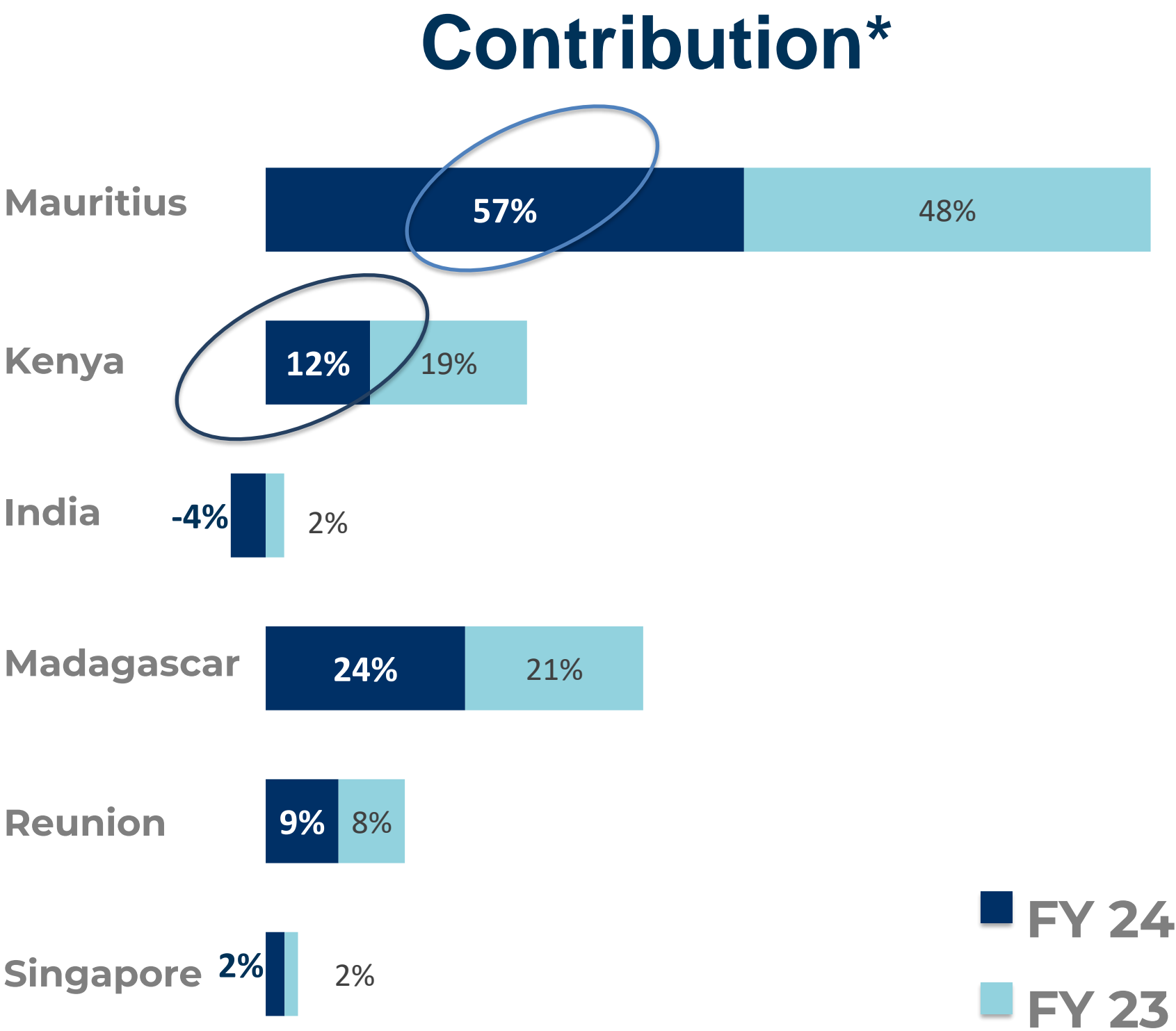
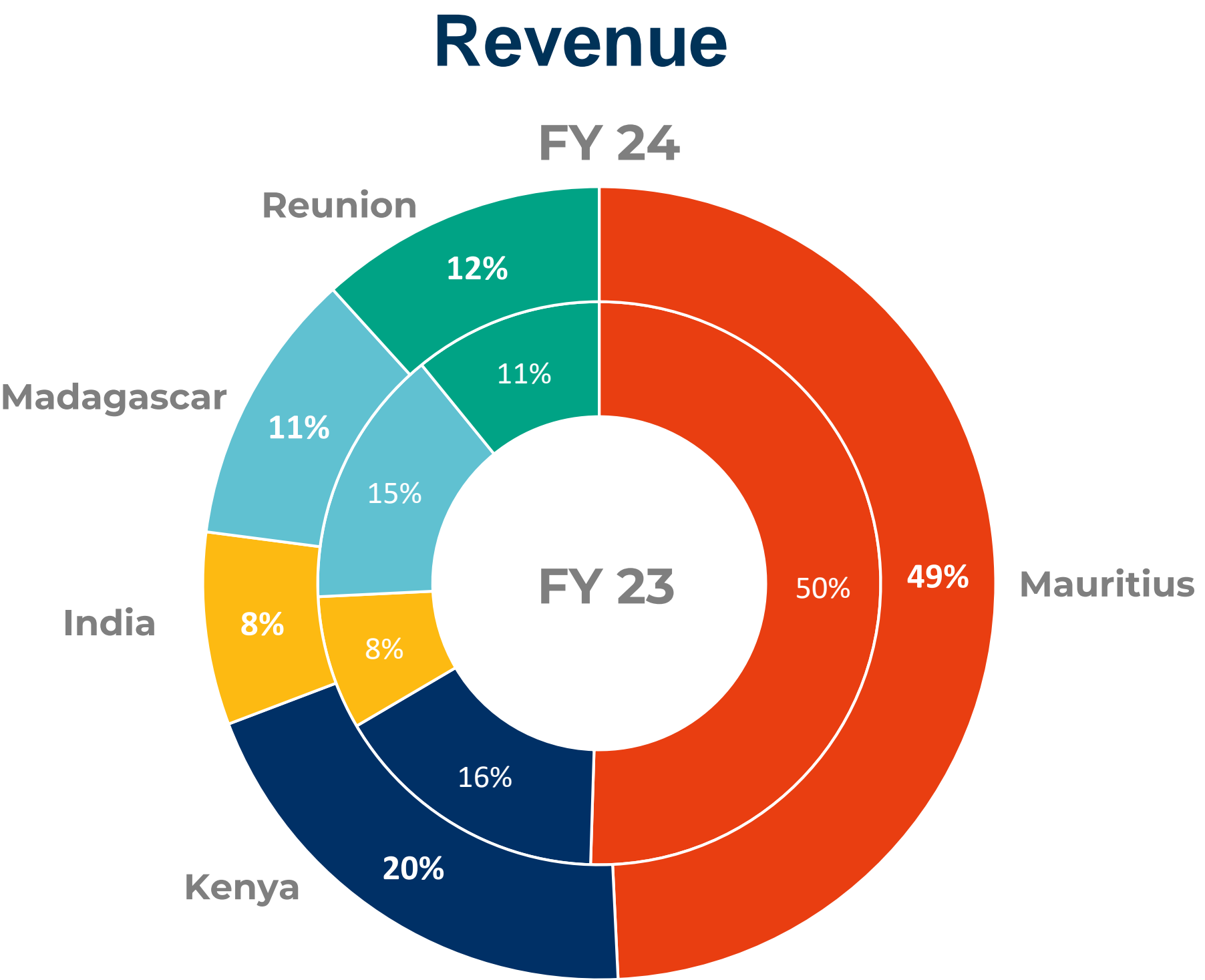
DPS

MUR **1.13**

6%



Revenue and contribution splits



* Contribution refers to PAT before Head Office costs

Cross-Border Logistics

Mauritius

- Lower air export and courier volumes coupled with lower rates downed revenue and profitability

Revenue

783

964

EBITDA

92

101

PAT

53

59

Overseas

- Higher air export volumes and better margin cushioned profitability

Revenue

1,173

1,241

EBITDA

123

123

PAT

61

59

FY 24 FY 23

Note: All figures are in MUR'm

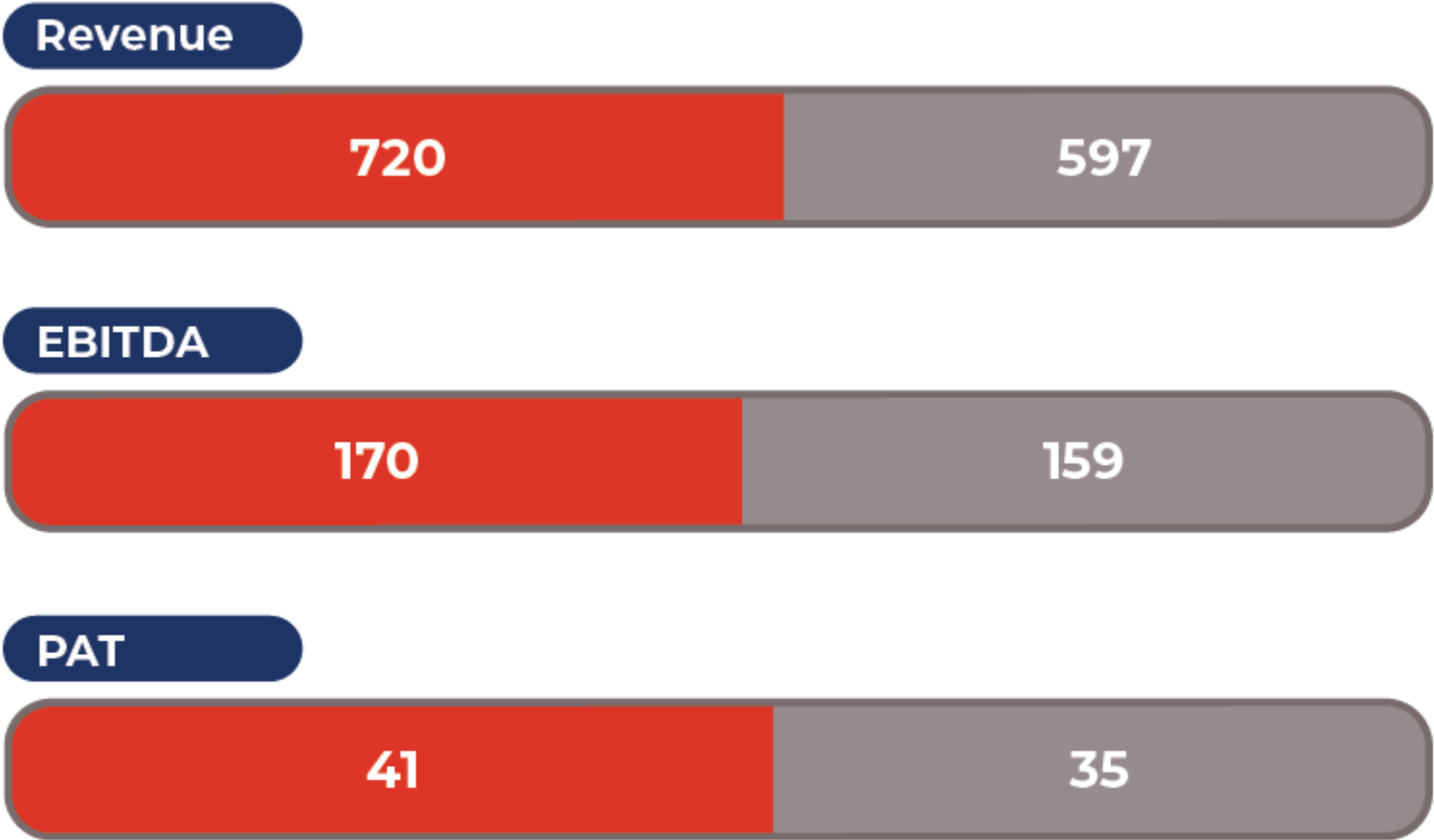


Landside Logistics



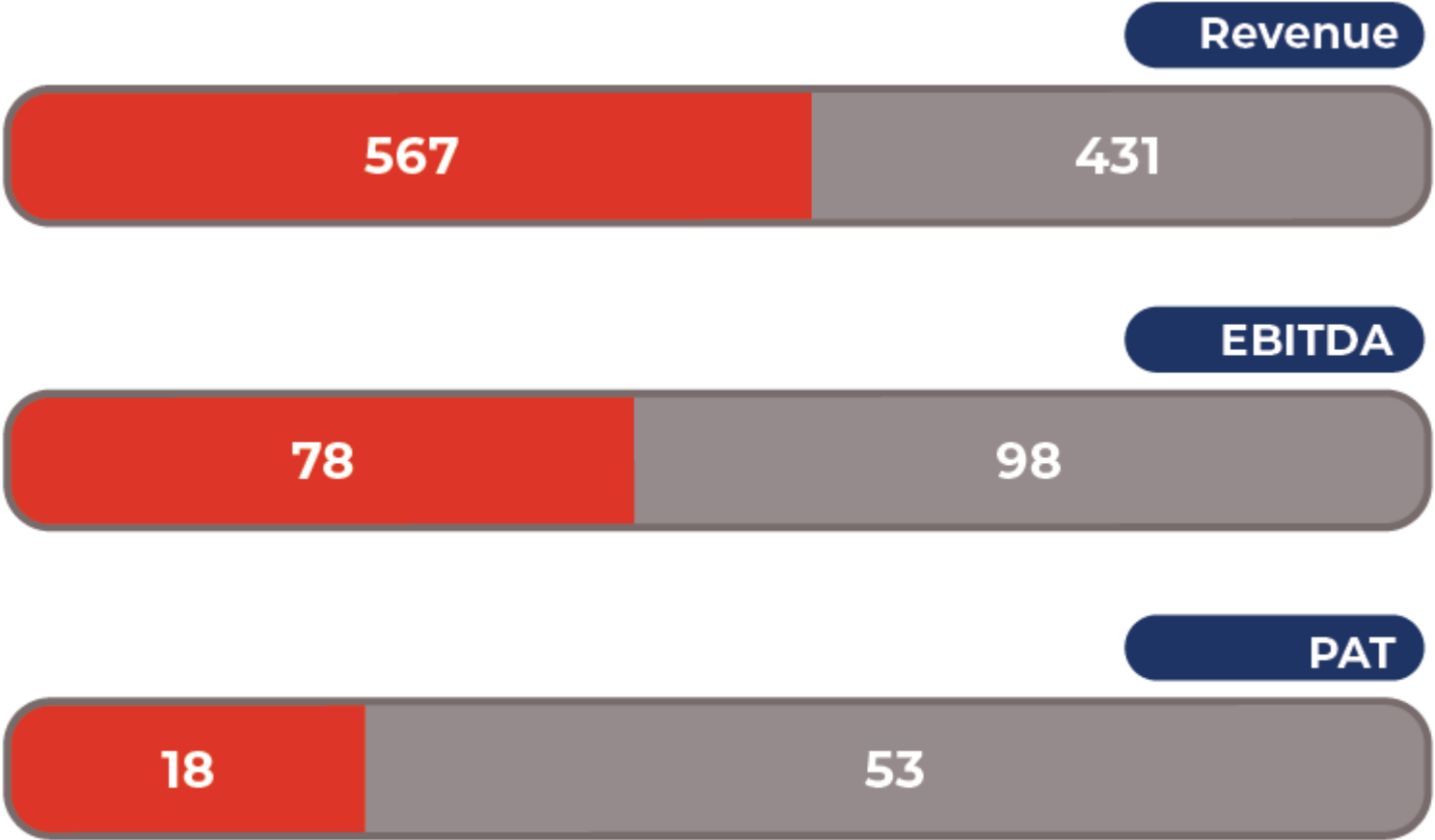
Mauritius

- > Higher coal, sugar cane volumes and surge in warehousing and storage demand boosted revenue and profitability



Overseas

- > Macroeconomic factors affected bottom line



FY 24 FY 23

Note: All figures are in MUR'm

Packing & Shipping

Shipping

- More vessels serviced enhanced revenue and profitability

Revenue



EBITDA



PAT



Packing

- Profitability restored lead by selling price increases and MUR depreciation

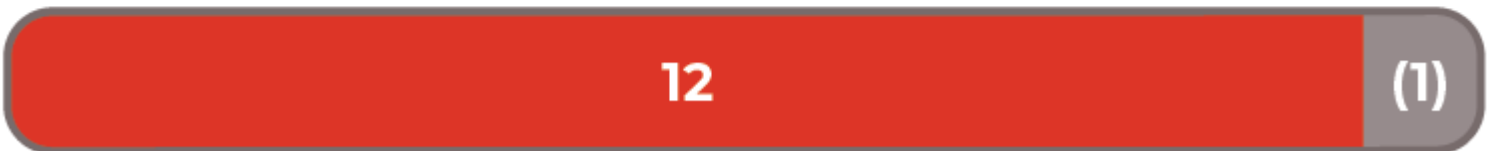
Revenue



EBITDA



PAT



FY 24 FY 23

Note: All figures are in MUR'm

Balance Sheet

Assets

MUR
3,642_m

▲ 5%

FY 23: MUR 3,482 m

Net Debt

MUR
308_m

▲ 58%

FY 23: MUR 195 m

NAVPS

MUR
20.38

▲ 8%

FY 23: MUR 18.88

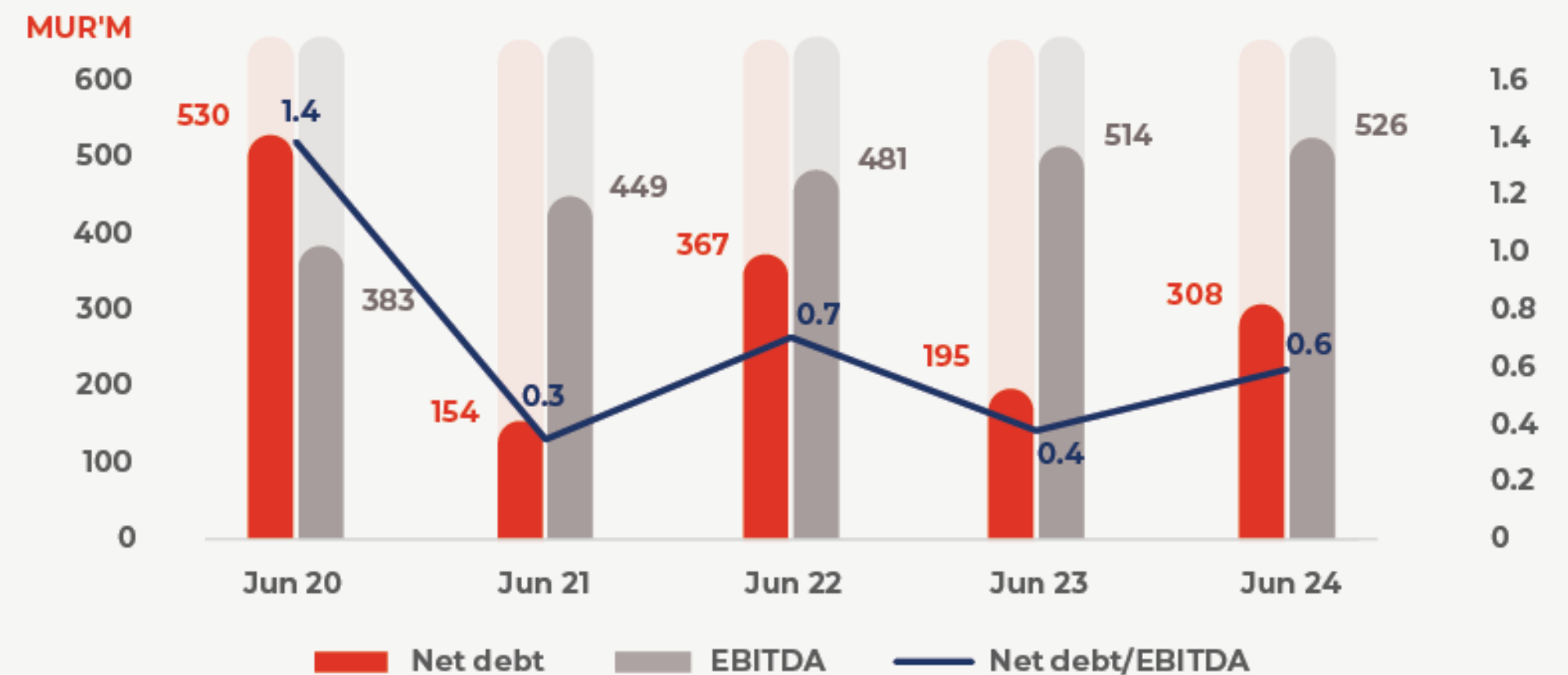
Gearing

16 %

FY 23: 11%



Group Net debt and Net debt to Ebitda





OUTLOOK

Outlook

- Drop in interest rates will hopefully increase consumption in key markets
- Mauritian Cross border activity will benefit from consolidation following acquisition. However, increasing wage bills will impact profitability if costs cannot be passed on
- Margins and import volume improvement in Kenya provided KSH stays stable
- Velogic is expected to deliver profitability growth





Investor Relations Contact

Hans Mulloo

Chief Finance & Investment Officer

Email: Hans.Mulloo@velogic-mu.com

Velogic Holding Company Limited

Head Office

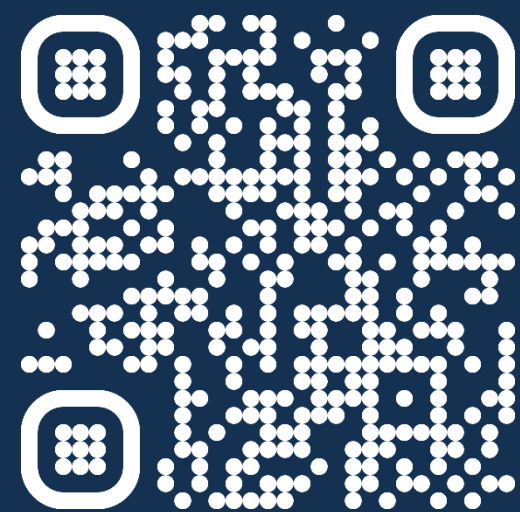
Address: Freeport Zone 7, Mer Rouge, Port Louis 11607, Mauritius

Tel : (230) 206 1000

Business Registration Number: C06052816

Disclaimer

The aim of this document is only to provide the public at large with a brief financial summary and outlook in Velogic Holding Company Limited (also “the Company” or “a subsidiary of Rogers and Company Limited). Any party considering an investment in VHCL should seek independent financial advice. Past information is not a guide to the future. All financial investments involve an element of risk. This material should not be relied on as including sufficient information to support an investment decision. This document is provided for information purposes only and does not constitute investment, legal, or tax advice or any recommendation of whatsoever nature.



SCAN ME
FOR THE DIGITAL VERSION
ABRIDGED AUDITED
FINANCIAL STATEMENTS